

Tuesday, February 27, 2007  
5:30 p.m. (Buffet Dinner for Committee Members & Invited Guests Only)  
6:00 p.m. Meeting

Palomar Medical Center  
555 East Valley Parkway, Escondido, CA  
Graybill Auditorium

	<u>Time</u>	<u>Page</u>	<u>Target</u>
<b>CALL TO ORDER</b> .....	.....	.....	<b>6:00 p.m.</b>
➤ Public Comments .....	.....5	.....	6:00 p.m.
<b>❖ ADJOURNMENT TO CLOSED SESSION</b> .....	.....20	.....	6:05 p.m.
~ pursuant to California Government Code §54956.8			
<b>Conference w/Real Property Negotiators</b>			
Property: 975 S. Andreasen, Escondido, CA			
An approximate 19,215 square foot building, exact legal description to be provided in escrow			
Agency Negotiator: Robert Hemker, CFO, PPH			
Negotiating Parties: Davidson Family Trust and Peter H. Asher/LT and Robert Hemker			
Under Negotiation: Instruction to Negotiator will concern Agency's interest in land, building, price and terms of payment			
Estimated date of public disclosure: February 2007			
~ Anticipated Action			
<b>❖ ADJOURNMENT TO CLOSED SESSION</b> .....	.....20	.....	6:25 p.m.
~ pursuant to California Government Code §54956.8			
<b>Conference w/Real Property Negotiators</b>			
Property: Grandesco Building, 456 East Grand Avenue, Escondido, CA			
An approximate 14,319 square foot building, exact legal description to be provided in escrow			
Agency Negotiator: Robert Hemker, CFO, PPH			
Negotiating Parties: Dave Baker and Steve Knight, and Robert Hemker			
Under Negotiation: Instruction to Negotiator will concern Agency's interest in land, building, price and terms of payment			
Estimated date of public disclosure: February 2007			
~ Anticipated Action			
<b>❖ ADJOURNMENT TO OPEN SESSION</b> .....	.....	.....	6:45 p.m.
<b>CALL TO ORDER</b> .....	.....	.....	<b>6:45 p.m.</b>
➤ Action Resulting from Closed Session Discussion, if any .....	.....5	.....	6:45 p.m.
➤ Information Item(s) .....	.....5	.....	6:50 p.m.
1. * Approval: Minutes – Tuesday, January 23, 2007 (Addendum A) .....	.....5	..... Ag3	6:55 p.m.
2. * Approval: Consultant Agreement .....	.....5	.... Ag4-7	7:00 p.m.
Internal Medicine – Isabel J. Pereira, M.D.			
3. Review: Program Follow-up Review .....	.....15	..... Ag8	7:05 p.m.
Kaiser Permanente Surgical Volumes (Kim Dodson)			
4. * Approval: January 2007 & YTD FY 2007 Financial Report (Addendum B).....	.....20	..... Ag9	7:20 p.m.
<b>FINAL ADJOURNMENT</b> .....	.....	.....	<b>7:40 p.m.</b>

**NOTE: If you have a disability, please notify us 72 hours prior to the event so that we may provide reasonable accommodations.**

**FINANCE COMMITTEE MEETING**

*(BOARD MEETING WITH RESPECT TO  
BOARD MEMBERS ON THE COMMITTEE)*

**Posted  
Mailed (US & E-mail)  
and Faxed  
Friday, February 23, 2007**

Tuesday, February 27, 2007

5:30 p.m. (Buffet Dinner for Committee Members & Invited Guests Only)

6:00 p.m. Meeting

Palomar Medical Center  
555 East Valley Parkway, Escondido, CA  
Graybill Auditorium

Distribution:

Ted Kleiter, Chairperson

Nancy Bassett, RN

Linda Greer, RN

Marcelo Rivera, MD

Michael Covert, FACHE

Robert Trifunovic, MD

Benjamin Kanter, MD

Bruce Krider, *Alternate*

Bob Hemker

Gerald Bracht

Tanya Howell, Secretary

Other packets to: Sharon Andrews, Tom Boyle, Sheila Brown, Duane Buringrud, MD, LeAnne Cooney, Dana Dawson, Kwaja Floyd, Gustavo Friederichsen, Janet Gennoe, Wallie George, Steve Gold, Andy Hoang, Marcia Jackson, Christine Meaney, Jim Neal, Genevieve Nelwan, Tim Nguyen, Mary Oelman, Tina Pope, Opal Reinbold, Paul Sas, Mike Shanahan, Lorie Shoemaker, Steve Tanaka, Brenda Turner, Melanie Van Winkle, Deloitte and Touche (Drew Sutter)

**Minutes**  
**Finance Committee – January 23, 2007**

**TO:** Board Finance Committee

**MEETING DATE:** Tuesday, February 27, 2007

**FROM:** Tanya Howell, Secretary

**BY:** Bob Hemker, CFO

**Background:** The minutes of the Finance Committee meeting held on Tuesday, January 23, 2007, are respectfully submitted for approval (*Addendum A*).

**Budget Impact:** N/A

**Staff Recommendation:** Approval of the Tuesday, January 23, 2007, Finance Committee minutes.

**Committee Questions:**

**COMMITTEE RECOMMENDATION:**

**Motion:**

**Individual Action:**

**Information:**

**Required Time:**

**PALOMAR MEDICAL CENTER  
CLINICAL DIRECTOR – OUTPATIENT BEHAVIORAL HEALTH**

**TO:** Board Finance Committee

**DATE:** Tuesday, February 27, 2007

**FROM:** Sheila Brown, R.N., M.B.A., Chief Clinical Outreach Officer  
Susan Linback, R.N., M.B.A., Service Line Administrator, Behavioral Health

**BACKGROUND:** This is a request to approve the Internal Medicine Consultant Agreement with Isabel Pereira, M.D. Dr. Pereira will provide Internal Medicine H&P and follow-up medicine coverage for the Pomerado Hospital Gero-Psychiatric Unit. During the transition from a Medical-Psychiatric to a Gero-Psychiatric Unit, the senior patient population continues to have concomitant medical complications, and a medical H&P and follow-up by an internal medicine physician is necessary. This unit provides inpatient psychiatric assessment and treatment for a vulnerable Senior population.

**BUDGET IMPACT:** No Budget Impact

**STAFF RECOMMENDATION:** Approval

**COMMITTEE QUESTIONS:**

**COMMITTEE RECOMMENDATION:**

**Motion:**

**Individual Action:**

**Information:**

**Required Time:**

## PALOMAR POMERADO HEALTH - AGREEMENT ABSTRACT

Section Reference	Term/Condition	Term/Condition Criteria
	<b>TITLE</b>	Internal Medicine Consultant Agreement – Pomerado Hospital Gero-Psychiatric Unit Isabel Pereira, M.D.
	<b>AGREEMENT DATE</b>	January 17, 2006
	<b>PARTIES</b>	1) PPH 2) Isabel Pereira, M.D.
Recitals E	<b>PURPOSE</b>	To provide Medical oversight for Pomerado Hospital's Gero-Psychiatric Unit
Exhibit A	<b>SCOPE OF SERVICES</b>	Isabel Pereira, M.D., will provide Internal Medicine coverage for the Pomerado Hospital Gero-Psychiatric Unit. During the transition from a Medical-Psychiatric to a Gero-Psychiatric Unit, the Senior patient population continues to have concomitant medical complications and a medical H&P and follow-up by an internal medicine physician is necessary.
	<b>PROCUREMENT METHOD</b>	<input type="checkbox"/> Request for Proposal <input checked="" type="checkbox"/> Discretionary
5.1	<b>TERM</b>	January 17, 2006 through January 16, 2008
	<b>RENEWAL</b>	N/A
5.3 5.4 5.5	<b>TERMINATION</b>	a. Immediately for cause b. Not less than 30 days of written notice without cause
2.1	<b>COMPENSATION METHODOLOGY</b>	Monthly payment on or before the 15 <sup>th</sup> of each month with supporting documentation of the prior month's time records.
	<b>BUDGETED</b>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO - IMPACT: None.
	<b>EXCLUSIVITY</b>	<input checked="" type="checkbox"/> NO <input type="checkbox"/> YES – EXPLAIN:
	<b>JUSTIFICATION</b>	Medical H&P and follow-up is a community standard for Gero-Psychiatric inpatients.
	<b>POSITION NOTICED</b>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO <b>METHODOLOGY &amp; RESPONSE:</b> Posted in Medical Staff Offices for 30 days
	<b>ALTERNATIVES/IMPACT</b>	Proceeding without this arrangement would cause lack of medical support for medically compromised Senior patients during the transition from a Medical-Psychiatric to Gero-Psychiatric Unit.
Exhibit E	<b>DUTIES</b>	<input checked="" type="checkbox"/> PROVISION FOR STAFF EDUCATION <input checked="" type="checkbox"/> PROVISION FOR MEDICAL STAFF EDUCATION <input checked="" type="checkbox"/> PROVISION FOR PARTICIPATION IN QUALITY IMPROVEMENT
	<b>COMMENTS</b>	
	<b>APPROVALS REQUIRED</b>	<input checked="" type="checkbox"/> Officer <input checked="" type="checkbox"/> CFO <input checked="" type="checkbox"/> CEO <input checked="" type="checkbox"/> BOD Finance Committee <input checked="" type="checkbox"/> BOD

**INTERNAL MEDICINE CONSULTANT AGREEMENT**

**by and between**

**PALOMAR POMERADO HEALTH,**  
a local healthcare district

and

**ISABEL J. PEREIRA, M.D.**

**January 17, 2006**

## **INTERNAL MEDICINE CONSULTANT AGREEMENT**

THIS INTERNAL MEDICINE CONSULTANT AGREEMENT (“Agreement”) is entered into as of January 17, 2006, by and between Palomar Pomerado Health, a local health care district organized under Division 23 of the California Health and Safety Code (“**PPH**”), and Isabel J. Pereira, M.D., an individual (“Practitioner”). PPH and Practitioner are sometimes referred to in this Agreement individually as a “Party” or, collectively, as the “Parties.”

### **RECITALS**

A. Among other things, PPH owns and operates an acute care hospital facility, known as Pomerado Hospital, located at 15615 Pomerado Road, Poway, California 92064 (“PPH Facility”).

B. Practitioner is licensed to practice medicine in the State of California, board certified for the practice of medicine in the specialty of Internal Medicine (the “Specialty”), and a member in good standing of PPH’s medical staff (the “Medical Staff”).

C. PPH desires to engage Practitioner as an independent contractor to provide medical oversight with respect to the Pomerado Hospital Gero Psychiatric Unit (“Program”) and believes that the following can be achieved if Practitioner assumes such responsibility as set forth in this Agreement: This will enhance the organization, procedure standardization, economic efficiency, professional proficiency, and provide other benefits to enhance coordination and cooperation among providers and user of the Program.

D. Practitioner has the following qualifications and expertise to provide the services described in this Agreement: eligibility for Board Certification in Internal Medicine.

E. PPH Facility has considered the following factors in determining the necessity and amount of compensation payable to Practitioner pursuant to this Agreement:

1. The nature of Practitioner’s duties set forth in Exhibit A, which is attached hereto and incorporated herein.
2. Practitioner’s qualifications as described herein.
3. The difficulty in obtaining a qualified physician to provide the services described in this Agreement.
4. The benefits to PPH Facility and the surrounding community resulting from Practitioner’s performance of the services described in this Agreement.
5. The economic conditions locally and in the health care industry generally.

## Kaiser Permanente Surgical Volumes

**TO:** Board Finance Committee

**MEETING DATE:** Tuesday, February 27, 2007

**FROM:** Kimberly Dodson, RN, SLA Perioperative Services

**Background:** The Kaiser orthopedic surgeons began performing total joint replacements at Pomerado Hospital in October 2005. The expected volume was 4 to 6 cases per week. From January 2006 to July 2006, Kaiser surgeons performed 113 cases, after which time they abruptly stopped scheduling cases. Attempts made by Pomerado Administration and Nursing Leadership to regain the surgical volume were unsuccessful for various reasons. It was Kaiser's desire to move the orthopedic cases to Palomar Medical Center where they already had attending physicians on staff. Gerald Bracht and Kim Dodson have been working with Kaiser Leadership to start scheduling surgical cases at PMC, beginning in April 2007. Expected volume is 2 to 3 cases initially, gradually increasing to 6 cases by mid to late Summer.

**Budget Impact:** Loss of surgical volume at Pomerado Hospital this fiscal year is approximately 200 cases. Volume gain at Palomar Medical Center is anticipated to be between 35 and 40 cases the remainder of this fiscal year.

**Staff Recommendation:** Information only

**Committee Questions:**

### COMMITTEE RECOMMENDATION:

**Motion:**

**Individual Action:**

**Information:**

**Required Time:**



## January 2007 & YTD FY2007 Financial Report

**TO:** Board Finance Committee

**MEETING DATE:** Tuesday, February 27, 2007

**FROM:** Robert Hemker, CFO

**Background:** The Board Financial Reports (unaudited) for January 2007 and YTD FY2007 are submitted for the Committee's approval (*Addendum B*).

**Budget Impact:** N/A

**Staff Recommendation:** Staff recommends approval.

**Committee Questions:**

### COMMITTEE RECOMMENDATION:

**Motion:**

**Individual Action:**

**Information:**

**Required Time:**